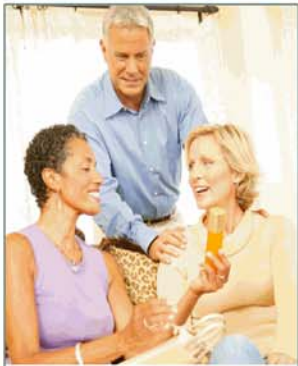


**Booking your Calendar by calling 10 people that would love to learn about the products and/or get an 80% discount and help start your business.**



Hi Susie, this is \_\_\_\_\_

Do you have a quick minute?

I am calling to ask a favor.

I am so excited because I have decided to start my own business with a company called Arbonne. Have you heard of it?

Great, you know how amazing the products are!

Or

Arbonne is a Swiss company that has amazing skin care and spa products that really work!

April (month) is my training period and I need 6 friends to host a small party of 4-5 friends around your kitchen table so I can practice.

Can you help me out?

Yes – Great , does a weekend or weeknight work best? How is X?

Great, all I need you to do is to get 20 names, addresses and emails for me. Can I pick that up on X? (give 2-3 days away only)

I really appreciate your help and this will be so much fun and you will get an 80% discount and free stuff too!

See you on X.

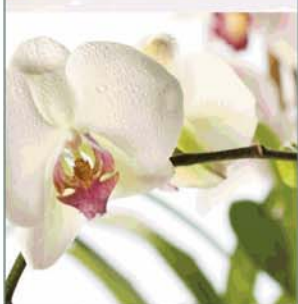
No- I understand. I still would love your help. I am booking for X (next month) Does that work?

How is X?

Great, all I need you to do is to get 20 names, address, emails for me. Can I pick that up on X?

Thank you, I am not expecting you to keep me in business, but I appreciate your help in getting started. It will be lots of fun and you will get an 80% discount and free stuff too!

\*FREE Mini Hand Cream or Herbal Foot Cream for booking at Party!



**Discover Arbonne call 402-426-6969 access code 01883482#**

Calling the people that would be great in this business.

Jennifer, I am so excited because I have starting my own business with a company called Arbonne so I can have:

- Choices Financially & Time
- Plan B
- Husband laid off
- Pay off debt
- Be home with my kids
- Plan for Retirement

You would be great at this too because you are a go-getter and so much fun to be around.

Are you open to learning more about this company? If it not a fit for you, I am ok with that.

The recorded call is 21 minutes, can you listen to it by X?

Great, I look forward to hearing your opinion.

Cleary Maly  
Executive National Vice President  
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